



2010 Events Calendar

Date	Event	Presenters	Topic
1/14/2010	Luncheon	Kimberly Armenti, Saint Clare's Foundation; Kathleen DeSantis, CFRE, Far Hills Country Day School and Lucinda Mercer, CFRE, Summit Area YMCA	Internal Partnerships: Building a Culture of Philanthropy
3/17/2010	Workshop	Marc Ensign, Sound-n-Vision	Social Networking Success for Non-Profits
3/17/2010	Luncheon	Richard McPherson, McPerson Associates	Trends and Tests in Online Fundraising
4/8/2010	Luncheon	Ny Whitaker, Ny Whitaker Inc.	Fundraising Events: Beyond Golf and Gala
5/11/2010	Awards Dinner	Various Presenters	An Evening of Recognition of Outstanding Philanthropic Leadership in the State of New Jersey
5/13/2010	Breakfast	Jasmine Hall Ratliff, MHA, Robert Wood Johnson Foundation; Nancy Hamilton, Community Foundation of NJ; Pamela Scott, Mountainside Health Foundation	Meet the Funders Panel
6/10/2010	Luncheon	Sue Davies, Associate Vice President for Major Gifts, Rutgers University Foundation	The Ask is Right: How to Set the Stage
6/10/2010	Workshop	Pam Palumbo, MPA, CFRE, Director of Development, Homeless Solutions, Inc.	Building a Major Gifts Program From the Ground Up
9/16/2010	Luncheon	Chris Groff, Executive Director, University Advancement, Fairleigh Dickinson University	Building, Improving and Expanding Your Corporate Relationships
9/16/2010	Workshop	Linda Lysakowski, ACFRE, President/CEO, Capital Venture	We Need a Development Audit, But . . .
9/23/2010	NJ/NY Summit on Philanthropy	Ted Hart, ACFRE, Chief Executive Officer, Hart Philanthropic Services/tedhart.com; Carol P. Herring, President, Rutgers University Foundation and Jane B. O'Connell, President, Altman Foundation	Philanthropy & the New Normal
10/14/2010	Breakfast	Kenneth D. Cole, Sr. Director of Planned Giving and Capital Campaigns, Overlook Hospital Foundation; Joe Guasconi, JD, Sr. Director of Major Gifts and Gift Planning, Seton Hall University and Regina Ketting, Director of Gift Planning, The Peddie School	Gift Planning Boot Camp
11/10 and 11/11/2010	Conference on Philanthropy	Various Presenters	30th Annual New Jersey Conference on Philanthropy
11/30/2010	Seminar	Dr. Jeanne D. Nutter, Professor of Communication, Bloomfield College	Presentation Skills for Development Professionals
12/9/2010	Luncheon	Francesca Lanning, CFRE, Executive Director, St. Mary's Hospital Foundation and Philip E. Wilson, LCSW, Chairman, West Bergen Mental Healthcare	Best Practices in Relationship Management

Breakfasts: 1.5 Hrs. ♦ Luncheons: 1 Hr. ♦ Workshops: 2 Hrs. ♦ NJ/NY Summit: 5 Hrs. ♦ November Seminar: 5 Hrs. ♦ Conference on Philanthropy: Day 1: 4 Hours / Day 2: 6 Hours