



2007 Events Calendar

| Date | Event | Presenters | Topic |
|------------|-----------------|--|---|
| 1/4/2007 | Workshop | Jeffrey F. Machi & Jose Barquin, CCS Fund Raising | Capital Campaigns - Finding & Cultivating the Right Leaders to Create Success |
| 1/4/2007 | Luncheon | Jeffrey F. Machi, CCS Fund Raising Lisa Grider, Graham-Pelton Consulting, Inc. Jay Caporale, CFRE, Ruotolo Associates, Inc. | Capital Campaigns - Some Secrets to Success |
| 2/8/2007 | Luncheon | Jeannette Corris, Rutgers University Foundation Tara Kelly, American Red Cross | Annual Giving - How is Yours Doing? |
| 3/8/2007 | Luncheon | Edward Walter, Strategy Studio | Can "Branding" Benefit Your Organization and Help You Raise More Money? |
| 3/16/2007 | Whitley Lecture | Don Crocker, Support Center for Nonprofit Management | What Your Organization Needs to Know about Succession Planning |
| 4/12/2007 | Luncheon | Todd Polyniak, Sax Macy Fromm & Co., PC | Restricted vs. Unrestricted Gifts – Which is Best For You? |
| 4/18/2007 | Awards Dinner | Multiple Presenters | An Evening of Recognition of Outstanding Philanthropic Leadership in the State of New Jersey |
| 5/10/2007 | Workshop | Ron Waite, The Salvation Army, USA Eastern Territory | Benchmarking - A Key to Outstanding Fundraising Results |
| 5/10/2007 | Luncheon | Regina Podhorin, The Leadership Group | Accountability and Ethics - Why you need to pay attention |
| 6/14/2007 | Luncheon | Roman Lucky, CentraState Healthcare Foundation | What If Your Board Members Brought Home a Report Card? |
| 7/12/2007 | Seminar | Moderator: Sue Caruso-Green, Resource Development Network Panelists: Erig Graig, Usable Knowledge, LLC; Lori Fabian, Fabian Consulting; Marilyn Gross, Fairleigh Dickinson University | Evaluation Design in Grant Proposals: Going From Good to Great |
| 9/20/2007 | Workshop | Brian Sagrestano, JD, CFRE University of Pennsylvania | Gift Planning Confidential: It's That Easy? |
| 9/20/2007 | Luncheon | Christopher Sickels, YMCA of Greater New York | Working with Strategic Partners Can Lead to Success in Major Gifts |
| 10/11/2007 | Luncheon | Nina Mitchell Wells, Esq. New Jersey Secretary of State | Legislative Issues: The Challenges of Fundraising in Difficult Budgetary Times and the Importance of Public/Private Partnerships |
| 11/2/2007 | Conference | Various Presenters | 27th Annual New Jersey Conference on Philanthropy |
| 12/13/2007 | Luncheon | Rhonda Starr International Association of Fundraising Professionals | Continuing Education, Volunteer Credentialing and the Coming Changes to the CFRE Program: Their Impact on the Fundraising Profession and What You Need to Know! |

Luncheons: 1 Hour

Workshops: 2 Hours

Whitley Lecture: 3.5 Hours

Conference on Philanthropy: 6 Hours