

TED HART, ACFRE



[Ted Hart, ACFRE](#) is sought after internationally as an inspirational and practical speaker and consultant on topics related to nonprofit strategy, marketing and board/volunteer development both online and offline. He is considered one of the foremost experts in both online and traditional fundraising around the world.

He serves as CEO of Hart Philanthropic Services, (<http://tedhart.com>) an international consultancy to nonprofits/NGOs, providing serious solutions to nonprofit challenges both online and offline. He has inspired the creation of People to People Fundraising a movement housed online at <http://www.p2pfundraising.org>. He is also Founder of the international ePhilanthropy Foundation, the global leader in providing training to charities

for the ethical and efficient use of the Internet for philanthropic purposes through education and advocacy. Mr. Hart has also taken a leadership role in helping nonprofits become more green by founding the <http://www.greennonprofits.org> movement.

Hart has served as CEO of the University Maryland Medical System Foundation, and before that as Chief Development Officer for Johns Hopkins Medical Center – Bayview Campus.

He was one of the youngest professionals ever to be certified as an Advanced Certified Fund Raising Executive ([ACFRE](#)) by the Association of Fundraising Professionals (AFP). Less than 100 people around the world hold this certification. He has presented more than 20 workshops, at international fund raising conferences hosted by AFP since 1990. Hart has served on the AFP International Board of Directors, prior to that he served as the AFP Foundation Board Treasurer. He is Past President of the AFP-Maryland Chapter. Hart was chosen to attend the 1996 Executive Leadership Institute (ELI), and in 2000 the Faculty Training Academy. Mr. Hart serves as a national member to the Giving USA Advisory Council at the Center on Philanthropy, the nation's foremost authority on fundraising and philanthropy data.

Ted hosts the Nonprofit Coach Internet Radio program: <http://www.tedhartRADIO.com>

Hart is author to several published articles, a contributing author to [Achieving Excellence in Fund Raising Second Edition](#), editor and author of the books, "[Major Donors – Finding Big Gifts In Your Database and Online](#)", "[Nonprofit Internet Strategies Best Practices for Marketing, Communications and Fundraising Success](#)" [Fundraising On The Internet: The ePhilanthropy Foundation.Org's Guide To Success Online](#), [People to People Fundraising: Social Networking and Web 2.0 for Charities](#), [The Nonprofit Guide To Going Green](#) and his most recent book [Nonprofit Internet Management](#). He has also served as an adjunct faculty member to the Master of Science in Fundraising Management program at Columbia University (NYC). Mr. Hart is an Eagle Scout with Bronze Palm.

He resides in the Washington DC area. *He lives with his daughter Sarah Grace and son Alexander Michael.*

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