



2012 Events Calendar

As of January 3, 2012

| Date | Event | Topic |
|------------------|------------------------------|--|
| 1/12/2012 | Luncheon | Funders' Panel |
| 2/9/2012 | Luncheon | Leadership Gifts |
| 3/8/2012 | Whitley Lecture | Online Fundraising Success and Social Networking + Live Website Review |
| 4/12/2012 | Morning Workshop | Communicating Impact |
| 5/10/2012 | Awards Luncheon | Recognition of Outstanding Philanthropic Leadership in the State of New Jersey |
| 5/2012 | Seminar | CFRE Review Course (2-day course) |
| 6/14/2012 | Morning Workshop | Building & Sustaining Highly Effective Boards (Part I) |
| 6/14/2012 | Luncheon | Building & Sustaining Highly Effective Boards (Part II) |
| 7/12/2012 | Luncheon | Funders' Panel |
| 7/12/2012 | Afternoon Workshop | Grantwriting |
| 9/19 & 9/20/2012 | Seminar | Fundamentals of Fundraising (2-day course) |
| 9/2012 | NJ/NY Summit on Philanthropy | T B D |
| 10/10/2012 | Morning Workshop | The Development Plan |
| 11/2012 | Conference on Philanthropy | New Jersey Conference on Philanthropy |
| 12/13/2012 | Luncheon | 30 Ideas in 30 Minutes |

CFRE Review Course: 16 hrs. ♦ Luncheons: 1 Hr. ♦ Workshops: 2 Hrs. ♦ NJ/NY Summit: 4 Hrs.
 Whitley Lecture: 3.5 Hrs. ♦ Fundamentals of Fundraising: 16 Hrs. ♦ Conference on Philanthropy: Day 1: 4 Hours / Day 2: 8 Hours