



2009 Events Calendar

Date	Event	Presenters	Topic
1/8/2009	Luncheon	Lloyd L. Feinstein, Career Marketing Consultants	Positioning Yourself for Career Advancement
2/12/2009	Workshop	Sandra Brown Sherman, Riker Danzig Scherer Hyland & Perretti LLP; Lee A. Williamson, Rutgers University Foundation; Joy Hunter Chaillou, Smith Barney and Anne DeMesa, Archdiocese of Newark	How to Leverage Allied Professionals to Close Planned Gifts
2/12/2009	Luncheon	Stephanie Hauge, Seton Hall University	Impact of the Current Recession on Giving
3/11/2009	Whitley Lecture	Gail Perry, Gail Perry Associates	Fire Up Your Board for Fundraising: Turn Their Passion into Action for the Cause
4/2/2009	Luncheon	Jill Pranger, ACFRE, Pranger Philanthropic	Elevating Annual Giving Through a Leadership Giving Program
5/14/2009	Luncheon	Richard S. Armstrong, Princeton Theological Seminary	Fundraising with Certitude in Uncertain Times
5/19/2009	Awards Dinner	Various Presenters	An Evening of Recognition of Outstanding Philanthropic Leadership in the State of New Jersey
6/11/2009	Luncheon	Debra Albanese, Centenary College and Lisa Mantone, The Museum of Modern Art	Capital Campaign Success Stories
6/11/2009	Workshop	Joshua Balber, NJPAC and Jay Love, eTapestry	Effective Donor Communication and Fundraising Through the Internet
07/16/2009	Seminar	Mary Beth Cadmus, New Jersey Performing Arts Center and Alina Lopez Vitone, Lopez Vitone Associates	Analyzing and Managing Data: Finding Gold in your Database
9/17/2009	Luncheon	Richard Reiss, Fairleigh Dickinson University	Getting to Know Your Prospects: How to Ask Probing Question
9/17/2009	Workshop	Richard Reiss, Fairleigh Dickinson University	Making the Ask: When Are the Stars Aligned?
9/24/2009	Seminar	Laura Fredricks, Laura Fredricks LLC; Robbe Healey, Farr Healey Consulting LLC; Bradford Smith, Foundation Center and Sharon Taylor, The Prudential Foundation	Fundraising Success in the New Economic Times
10/8/2009	Luncheon	Philip Salerno, III, Children's Specialized Hospital	Managing Board Expectations
11/12/2009	Conference on Philanthropy	Various Presenters	29th Annual New Jersey Conference on Philanthropy
12/10/2009	Luncheon	Moderator: James Quinn // Panelists: N. Larry Paragano, Sr., Paragano Family Foundation; J. Peter Simon, William E. Simon Foundation and Karen Walsh, Bayview Foundation	Meet the Funders Panel – Family Foundations

Luncheons: 1 Hr. ♦ Workshops: 2 Hrs. ♦ Whitley Lecture: 6 Hrs. ♦ July Seminar: 2.5 Hrs. ♦ September Seminar: 4 Hrs. ♦ Conference on Philanthropy: Day 1: 4 Hours / Day 2: 6 Hours