



## 2007 Events Calendar

Date	Event	Presenters	Topic
1/4/2007	Workshop	Jeffrey F. Machi & Jose Barquin, CCS Fund Raising	Capital Campaigns - Finding & Cultivating the Right Leaders to Create Success
1/4/2007	Luncheon	Jeffrey F. Machi, CCS Fund Raising Lisa Grider, Graham-Pelton Consulting, Inc. Jay Caporale, CFRE, Ruotolo Associates, Inc.	Capital Campaigns - Some Secrets to Success
2/8/2007	Luncheon	Jeannette Corris, Rutgers University Foundation Tara Kelly, American Red Cross	Annual Giving - How is Yours Doing?
3/8/2007	Luncheon	Edward Walter, Strategy Studio	Can "Branding" Benefit Your Organization and Help You Raise More Money?
3/16/2007	Whitley Lecture	Don Crocker, Support Center for Nonprofit Management	What Your Organization Needs to Know about Succession Planning
4/12/2007	Luncheon	Todd Polyniak, Sax Macy Fromm & Co., PC	Restricted vs. Unrestricted Gifts – Which is Best For You?
4/18/2007	Awards Dinner	Multiple Presenters	An Evening of Recognition of Outstanding Philanthropic Leadership in the State of New Jersey
5/10/2007	Workshop	Ron Waite, The Salvation Army, USA Eastern Territory	Benchmarking - A Key to Outstanding Fundraising Results
5/10/2007	Luncheon	Regina Podhorin, The Leadership Group	Accountability and Ethics - Why you need to pay attention
6/14/2007	Luncheon	Roman Lucky, CentraState Healthcare Foundation	What If Your Board Members Brought Home a Report Card?
7/12/2007	Seminar	Moderator: Sue Caruso-Green, Resource Development Network Panelists: Erig Graig, Usable Knowledge, LLC; Lori Fabian, Fabian Consulting; Marilyn Gross, Fairleigh Dickinson University	Evaluation Design in Grant Proposals: Going From Good to Great
9/20/2007	Workshop	Brian Sagrestano, JD, CFRE University of Pennsylvania	Gift Planning Confidential: It's That Easy?
9/20/2007	Luncheon	Christopher Sickels, YMCA of Greater New York	Working with Strategic Partners Can Lead to Success in Major Gifts
10/11/2007	Luncheon	Nina Mitchell Wells, Esq. New Jersey Secretary of State	Legislative Issues: The Challenges of Fundraising in Difficult Budgetary Times and the Importance of Public/Private Partnerships
11/2/2007	Conference	Various Presenters	27th Annual New Jersey Conference on Philanthropy
12/13/2007	Luncheon	Rhonda Starr International Association of Fundraising Professionals	Continuing Education, Volunteer Credentialing and the Coming Changes to the CFRE Program: Their Impact on the Fundraising Profession and What You Need to Know!

Luncheons: 1 Hour

Workshops: 2 Hours

Whitley Lecture: 3.5 Hours

Conference on Philanthropy: 6 Hours